

Marketing and Public Relations Campaign Report July to September 2024

A. Introduction

This report analyzes the marketing and public relations campaigns executed between July and September 2024. These campaigns were designed to boost brand visibility, foster audience engagement, and generate media coverage by combining social media efforts with traditional PR outreach.

A well-executed public relations and marketing campaign not only amplifies brand awareness but also strengthens credibility and trust with target audiences and enhances information sharing with them. By utilizing platforms like Facebook and Instagram alongside press and photo release distributions to media outlets, we aimed to create a cohesive narrative that resonated both online and in the press.

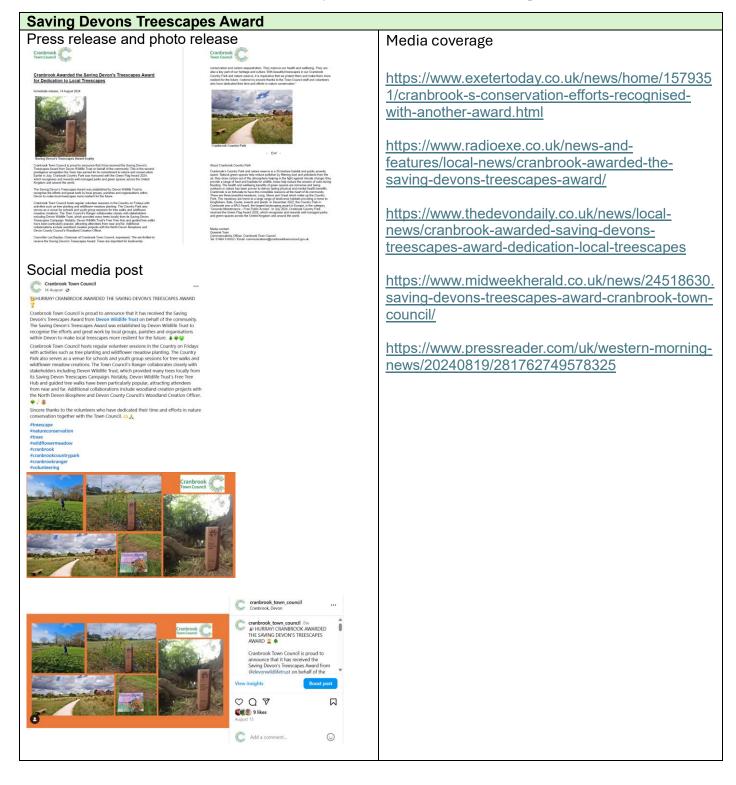
This report provides a detailed assessment of the performance of these campaigns, focusing on key metrics such as audience reach, impression, engagement, media placements, and overall impact. Additionally, it highlights successes, identifies opportunities for improvement, and offers strategic recommendations for future campaigns.

B. Marketing and public relations campaigns summary

Social media	Social media analysis	Press release	Photo release	Media pick up	Event
Saving Devons Treescapes Award					
√ 14 – 15 August Facebook and Instagram	1,210 reach 1,367 impression 34 positive interactions	√ 14 August	√ 14 August	5 Exeter Today, Radio Exeter, Devon Daily, Midweek Herald, Press Reader	No event
Green Flag Award - 17 July					
√ 17 August Facebook and Instagram	5,029 reach 5,778 impression 61 positive interactions	√ 17 July	√ 17 July	3 Exeter Today, Radio Exeter, Midweek Herald	No event
Cranbrook Pump Track Community Launch *collaboration with Move More					
√ 3 – 21 September	3,439 reach 3,554 impression 43 positive interactions	√ 10 September (pre-event) 22 September (post event)	√ 10 September (pre-event) 22 September (post event)	7 Exeter Today, Devon Daily, Midweek Herald, BBC Radio, ITVX	√ 21 September
Cranbrook Mobility Scooter Launch					
√ 18 September – 4 October	11,339 reach 12,269 impression 159 positive interactions	√ 24 September (pre-event) 2 October (post event)	√ 24 September (pre-event) 2 October (post event)	7 Exeter Today, Devon Daily, Midweek Herald, East Devon Watch, DevonAir Radio, East Devon News	√ 28 September

The recent marketing and media campaign has been highly successful in achieving its goals. Through a strategic blend of social media engagement and media activities, we saw a significant increase in brand visibility and audience engagement. Key performance indicators such as social media interactions, and lead generation have shown marked improvement, with a notable rise in social media reach, impression and engagement, as well as media coverage. Our content reached a wider demographic, driving not only awareness but also fostering strong community engagement. The positive feedback from both residents and stakeholders highlights the campaign's effectiveness in strengthening our brand presence and delivering measurable results.

C. Press materials, social media posts and media coverage



Green Flag Award

Press release and photo release

Cranbrook Country Parks awarded the coveted Green Flag Award as it is officially recognised as one of the country's best parks

Keep Britain Tidy's Green Flag Award Bitheme Manager, Paul Todd MBE, said: "I would like to congratulate everyone involved at Crantrook Country Parks on achieving a Green Flag Award. "Cranbrook Country Parks is a vital green space for communities in Cranbrook, Easter, to socialise, enjoy nature, to children to piny safely and it provides important opportunities for park users to improve their rehabilit

Councidor Les Bayles, Chahman of Crachook Town Council, sald, "It is our honour to receive the Green Flag Award. Our term and volunteers have-demonstrated deducation in building and maritaining a brown-tall and healthy down, We hope everyone can only the magnificant green species in Crashook." Keep Britain Taly Mickley 0798 800198

Poster

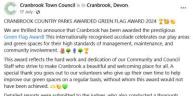


Certificate



Social media post





nave been achieved. On the play areas and green spaces in June. The judges were highly impressed and commented that we are a passionate team overflowing with enthusiasm and knowledge. They also noted that it will be exciting to watch this site developed with the enthusiasm and capertise of the team. See Judges of the control of the co





Media coverage

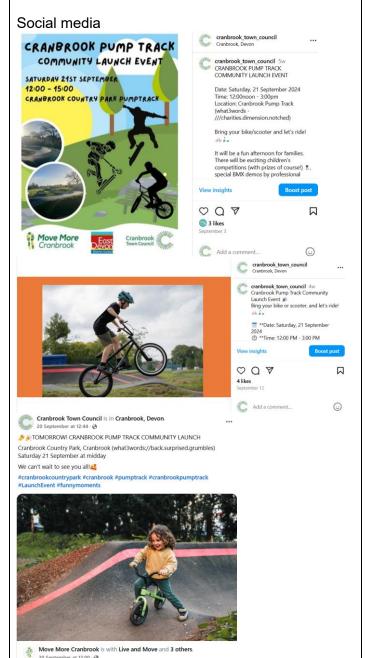
https://www.exetertoday.co.uk/news/localnews/1557950/cranbrook-country-park-honoured-withprestigious-green-flag-award-for-excellence-in-greenspaces.html

https://www.midweekherald.co.uk/news/24475390.cranbrook -park-wins-keep-britain-tidys-green-flag-award/

https://www.devonairradio.com/news/exeter-and-eastdevon/cranbrook-country-parks-awarded-the-coveted-greenflag-award-as-it-is-officially-recognised-as-one-of-thecountrys-best-parks/







Media coverage

New pump track now open at Cranbrook Country
Park | Midweek Herald

Excitement over official opening of 'pump track' in Cranbrook (eastdevonnews.co.uk)

Cranbrook officially opens at new pump track for residents | Midweek Herald

<u>Cranbrook children are first to try the new pump</u> <u>track - Exeter Today</u>

New BMX track bringing children 'endless fun' in Devon | ITV News West Country

New facility for biking and scooting enthusiasts - Exeter Today

<u>John Acres - Cranbrook's New Pump Track - BBC</u> Sounds

















scooler scheme is developed and managed by Cranbrook Town Council and co-ugh a partnership between Cranbrook Town Council, Devon County Council, of Move More Cranbrook*





Media coverage

https://www.thedevondaily.co.uk/news/localnews/cranbooks-first-mobility-scooter-launches

https://eastdevonwatch.org/2024/09/26/cranbrooks-firstmobility-scooter-set-to-launch-this-week/

https://eastdevonnews.co.uk/2024/10/02/news-in-brief-<u>from-around-east-devon-a-round-up-of-stories-from-</u> exmouth-cranbrook-honiton-tithebarn/

https://www.midweekherald.co.uk/news/24625922.cranbro ok-town-council-launched-mobility-scooter/

https://www.theexeterdaily.co.uk/news/localnews/cranbook-launches-first-mobility-scooter-free-hireenhance-accessibility

https://www.devonairradio.com/news/exeter-and-eastdevon/mobility-scooters-project-launched-in-cranbrook/

https://www.exetertoday.co.uk/news/home/1624022/scooti ng-to-a-more-accessible-future.html

Social media



D. Suggest strategies

Building on the success of our recent marketing and media campaign, our ongoing strategy will focus on sustaining engagement with our target audience through both social media and traditional media. For our digital presence, we will continue creating and utilizing a variety of visual materials—including photographs, posters, and videos—which are essential for capturing attention and effectively spreading our message. Additionally, sharing regular updates with traditional media outlets will be crucial for gaining media coverage.

Planning ahead will play a vital role in our approach. Developing strong strategies, execution plans, and maintaining solid connections with key stakeholders for each campaign will ensure we steer our efforts in the right direction and maximize the impact of our initiatives.